

Gameo Cleaners of Gramercy Park

To Prospective Employers of Judith Stone,

I am writing on behalf of Judith Stone. I have known her and have been doing business with her since 1993. She was instrumental in the acquisition of my first dry cleaning business. I have worked directly with Judith on many occasions since then and her tremendous abilities never cease to amaze me. Judith has been a business broker, a store manager, and a store owner. Her multi-faceted experience gives her the ability to view any dry cleaning business from all angles. This makes her uniquely qualified to create a deal whereby both buyer and seller can achieve their respective goals. My partners and I have used her brokerage services in both the purchase and subsequent sale of many of our dry cleaning stores and routes.

We have also hired her as a consultant for our stores. Judith was instrumental in redesigning the layout of one of our stores located in Manhattan. Judith spent two consecutive days gathering information at the store. She is so welcome by us that she stayed with my wife and me in our apartment for the one night in-between. After her two day evaluation, Judith presented a plan that when executed, made the store frontage more inviting, made the waiting room more festive, the changing room more customer friendly, and dramatically increased the work flow efficiency.

After the implementation of the redesign, Judith returned for two more days. During these two days, Judith gave the Customer Service Representatives additional training in advanced customer service techniques and reallocated the responsibilities between the Store Manager and Assistant Store Manager to take advantage of each one's strengths while minimizing the effect of their weaknesses.

Those are some of the ways that Judith has helped us. I can't tell you about the additional ways that she may be able to help you, but I'm confident that she has many more talents and abilities than what I have witnessed.

I wish you well and I am confident that I'm leaving you in good hands.

Sincerely,

Mel Jacob
Managing Director
Cameo Cleaners of Gramercy Park

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